

The Value and Impact of [State Name] Community Health Centers

[Number of Centers] [XYZ PCA] health centers provide tremendous value and impact to the communities they serve, including **CARE FOR VULNERABLE POPULATIONS**, **SAVINGS TO THE SYSTEM**, **ECONOMIC STIMULUS**, and **STATE-OF-THE-ART PRACTICES** and **INTEGRATED CARE** with a focus on **MANAGING CHRONIC CONDITIONS**, **PREVENTIVE CARE**, and **QUALITY HEALTH OUTCOMES**.

This report highlights their **2017 savings and contributions**.

SAVINGS TO THE SYSTEM

24%
LOWER COSTS
FOR HEALTH CENTER
MEDICAID PATIENTS



\$147 Million
SAVINGS TO THE
OVERALL HEALTH
SYSTEM

\$290 Million
SAVINGS TO
MEDICAID

ECONOMIC STIMULUS



1,167
TOTAL JOBS

1,026
HEALTH CENTER JOBS

141
OTHER JOBS
in the community



\$177.1 Million
TOTAL ECONOMIC
IMPACT of current
operations

\$99.5 Million
DIRECT HEALTH
CENTER SPENDING

\$77.6 Million
COMMUNITY
SPENDING



\$ 33.4 Million
ANNUAL TAX
REVENUES

\$9.6 Million
STATE & LOCAL TAX
REVENUES

\$23.7 Million
FEDERAL TAX REVENUES

CARE FOR VULNERABLE POPULATIONS



116,262
PATIENTS SERVED

97% of patients
are **LOW INCOME**

74% of patients
identify as an **ETHNIC
OR RACIAL MINORITY**

74% of patients are
**AGRICULTURAL
WORKERS**

478,528
PATIENT
VISITS

74%
4-YEAR PATIENT
GROWTH

41,821 of patients
are **CHILDREN &
ADOLESCENTS**

5% of patients
are **VETERANS**

15% of patients
are **HOMELESS**

INTEGRATED CARE



102,670 patients received **MEDICAL** care



23,806 patients received **DENTAL** care



4,507 patients received **BEHAVIORAL HEALTH** care



2,393 patients received **VISION** care



22,043 patients received at least one **ENABLING SERVICE** to overcome barriers to care

Patients also received non-clinical services to connect them to community resources such as **HOUSING, JOB TRAINING, AND CHILD CARE**

MANAGING CHRONIC CONDITIONS



4,374 patients were diagnosed with **ASTHMA**



2,004 patients were diagnosed with **CORONARY ARTERY DISEASE**



8,608 patients were diagnosed with **DIABETES**



12,707 patients were diagnosed with **HYPERTENSION**

PREVENTIVE CARE



19,983 children attended **WELL-CHILD VISITS**



41,686 patients received **IMMUNIZATIONS** and **SEASONAL FLU VACCINES**

STATE-OF-THE-ART PRACTICES



97% of health centers have installed and currently use an **ELECTRONIC HEALTH RECORD (EHR)**

74% of health centers are currently participating in the Centers for Medicare and Medicaid Services **EHR INCENTIVE PROGRAM "MEANINGFUL USE"**



53% of health centers are recognized as **PATIENT-CENTERED MEDICAL HOMES**

QUALITY HEALTH OUTCOMES

74% of health centers met or exceeded at least one **HEALTHY PEOPLE 2020 GOAL FOR CLINICAL PERFORMANCE**



Capital Link prepared this Value & Impact report using 2017 health center audited financial statements and Uniform Data System information. Economic impact was measured using 2017 IMPLAN Online.

REFERENCES AND DATA SOURCES

- Economic Stimulus: Economic impact was measured using 2017 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, www.Implan.com. Learn more at www.caplink.org/how-economic-impact-is-measured.
- Savings to the System: Nocon et al. *Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings*. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Care for Vulnerable Populations, Integrated Care, Managing Chronic Conditions, State of the Art Practices: Bureau of Primary Health Care, HRSA, DHHS, 2017 Uniform Data System.
- Quality Health Outcomes: Bureau of Primary Health Care, HRSA, DHHS, 2017 Uniform Data System, and relevant Healthy People 2020 targets at www.healthypeople.gov/2020/data-search.
- “Low Income” refers to those who earn below 200% of federal poverty level guidelines.
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).

SUMMARY OF 2017 ECONOMIC STIMULUS

		Economic Impact	Employment (# of FTEs*)
Community Impact	Direct	\$ 99,471,208	1,026
	Indirect	\$ 25,895,146	144
	Induced	\$ 51,783,086	369
	Total	\$ 177,149,440	1,167

SUMMARY OF 2017 TAX REVENUE

		Federal	State
Community Impact	Direct	\$16,744,652	\$4,832,752
	Indirect	\$2,427,197	\$1,146,433
	Induced	\$4,605,425	\$3,660,541
	Total	\$23,777,274	\$9,639,726
Total Tax Impact		\$33,417,000	

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This report was created by Capital Link and funded by [XYZ State Primary Care Association] for its members.

Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for over 20 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace. Capital Link maintains a database of almost 10,000 health center audited financial statements from 2005 to 2017, incorporating approximately 75% of all health centers nationally in any given year. This proprietary database is the only one of its kind as it exclusively contains health center information and enables us to provide information and insights tailored to the industry. For more information, visit us at www.caplink.org.

HEALTH CENTERS INCLUDED IN THIS ANALYSIS

[List of PCA Member Health Center Names]