



NATIONAL
PACE
ASSOCIATION

National Overview

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National Overview

1

126 PACE
Organizations

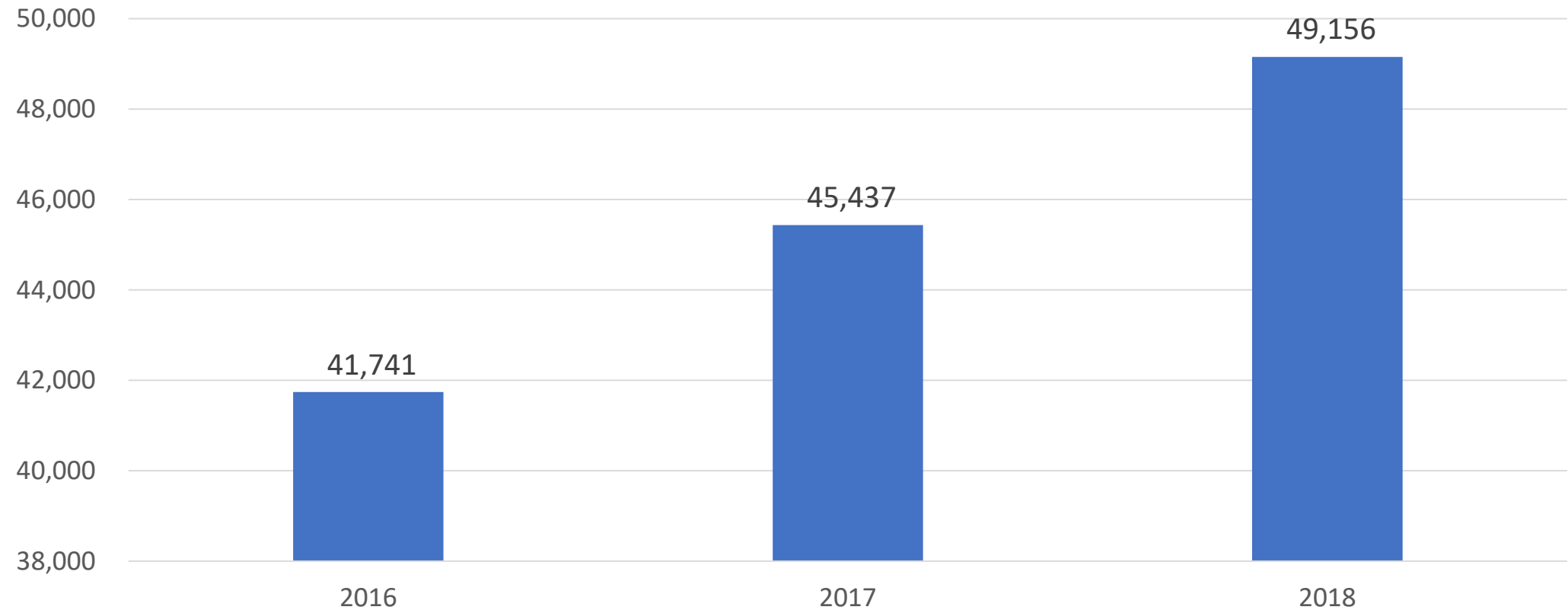
2

31 States

3

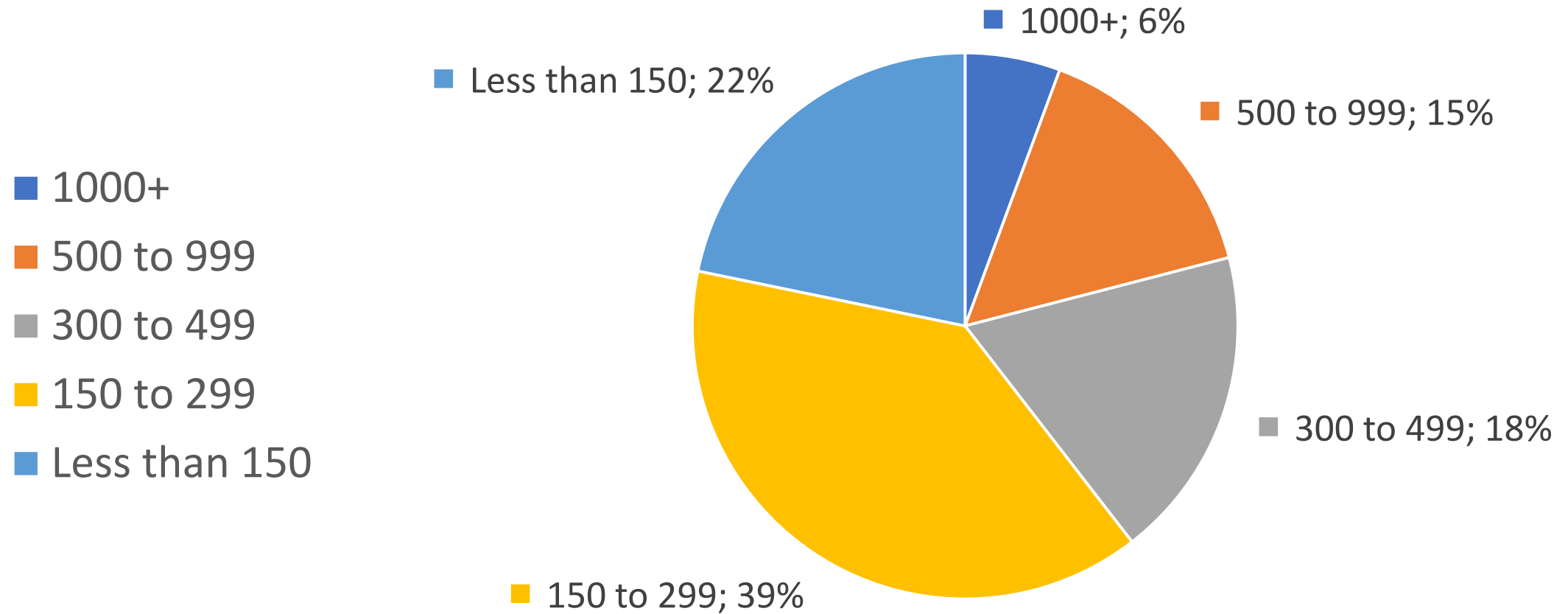
49,000 Participants

Enrollment Growth: 2016 - 2018



CMS Enrollment Data; with 10% adjustment for Medicaid only enrollment

Program Size: Number of Participants



FQHC Sponsored PACE Organizations: 6

Enrollment (Est. 3/1/2019)

- Total: 4,560
- Median: 431
- High: 2,482
- Low: 272

Market Penetration

- All Programs: 11%
- Median: 9%
- High: 19%
- Low: 5%



NPA Resources for PACE Organizations

- Federal Policy
- State Policy
- Start-Up
- Growth
- Professional Development
and Networking



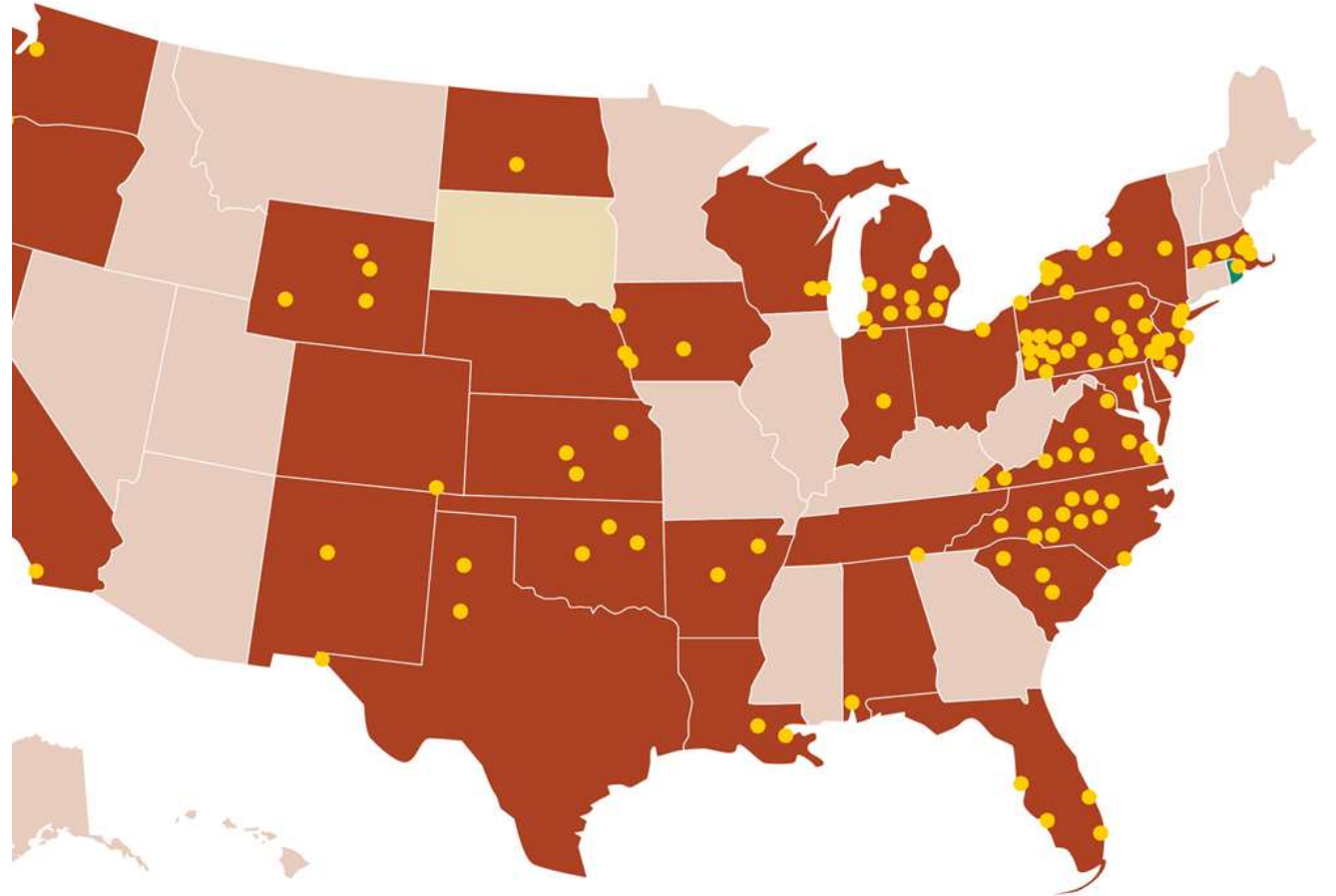


Federal Policy - PACE

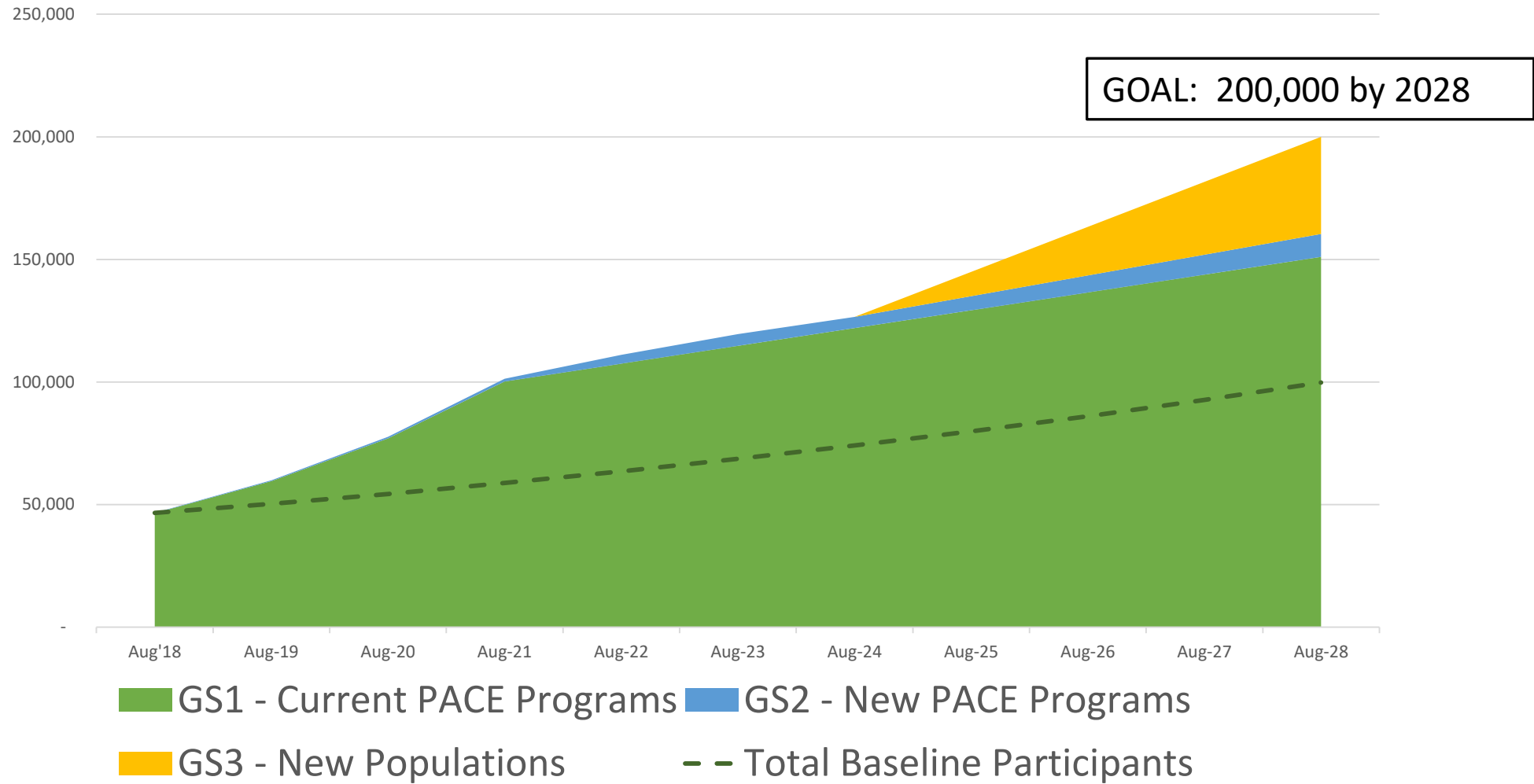
- Updated Regulation
 - Expanded Primary Care Options
 - Flexible Center and ACS Use
 - Flexible IDT
- Medicare-only
 - Part D coverage options
 - Health status adjusted private pay rates
- Pilots – new populations; operational flexibilities
- Payment
 - Changing to MA HCC model

State Policy

- PACE State Almanac
- PACE State Scorecard
- Model State Policies for Access and Growth
- Medicaid Rate Setting
- State PACE Associations



Growth: PACE 2.0



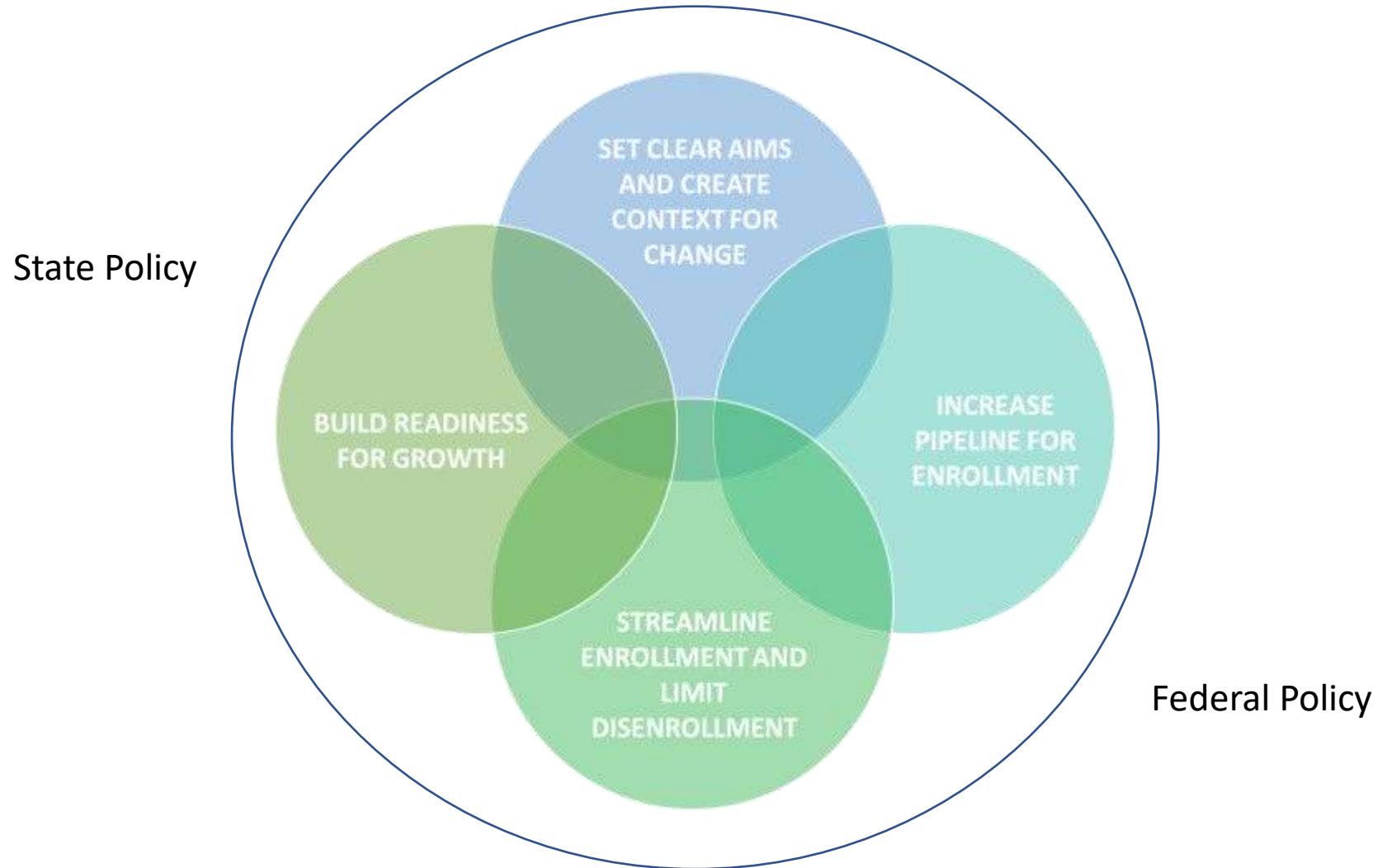
PACE 2.0: Exponential Growth

- Scale – serving more people through the growth of currently operating PACE organizations (Growth Stream 1)
- Spread – serving people in new service areas (Growth Stream 2)
- Scope – serving new populations e.g. under age 55, at-risk of nursing home level of care, Medicare-only (Growth Stream 3)



The John A. Hartford
Foundation

PACE 2.0: GS1 Growth Model





Start-Up

- [Understanding the PACE Model](#)
- [High-Level PACE® Financial Proforma](#)
- [Flow-chart of the PACE Application Process](#)
- Developing a Fast-Start Growth Model (GS2)
- www.npaonline.org

Video interviews highlight need



www.npaonline.org to view video interview series

Professional Development and Networking

- Conferences
 - National
 - Spring Policy
 - Quality
 - Leadership Training
- E-communities
- Webinars
- Committees and Workgroups
 - Primary Care
 - Quality
 - Marketing
 - Policy





Questions
and
Discussion